

Upravni odbor družbe DATALAB Tehnologije d.d., s sedežem v Ljubljani (v nadaljevanju: **DATALAB TEHNOLOGIJE**), v sestavi : Lojze Zajc , Andrej Mertelj in Nedim Pašić je dne 20.05.2014 sprejel naslednji per rollam sklep

**SKLEP UO :**

Upravni odbor sprejme planirane cilji poslovanja za leta PL'15-PL'17

<b>Consolidated Revenue</b>	<b>FY15</b>	<b>FY16</b>	<b>FY17</b>
<b>Total</b>	<b>6.531.747</b>	<b>8.883.313</b>	<b>11.562.120</b>
<i>Licence</i>	2.581.162	3.366.610	4.377.723
Partner channel	1.454.562	1.938.747	2.468.682
DIRSA - Solutions - Licence	790.788	947.690	1.349.655
DIRSA - Micro	335.813	480.173	559.385
DIRSA - HOST	574.895	1.046.356	1.671.147
FarmAccounting	416.733	1.053.583	1.872.972
DIRSA - Mobile PA	49.086	249.641	429.880
DIRSA - UC	2.711.861	2.883.569	3.281.541
<i>Support&amp;Implementation services</i>	1.222.118	1.832.943	2.291.816
DIRSA - Solutions - Service	433.344	638.204	905.326
ServiceDesk	788.774	1.194.740	1.386.490
Academy	271.163	485.889	608.579
UserSite	105.980	111.029	140.646
Additional HQ revenue	90.568	121.695	103.401
<i>Subsidies &amp; Grants</i>	47.495	53.902	67.855
<b>Slovenia</b>	<b>2.523.187</b>	<b>3.283.630</b>	<b>4.020.021</b>
<b>Croatia</b>	<b>1.590.106</b>	<b>2.201.107</b>	<b>3.081.304</b>
<b>Serbia</b>	<b>1.051.016</b>	<b>1.529.569</b>	<b>2.061.848</b>
<b>Kosovo</b>	<b>61.575</b>	<b>138.849</b>	<b>267.209</b>
<b>Bosnia</b>	<b>710.683</b>	<b>844.367</b>	<b>1.082.534</b>
<b>Macedonia</b>	<b>708.905</b>	<b>826.865</b>	<b>910.734</b>
<b>Montenegro</b>	<b>582.626</b>	<b>541.346</b>	<b>639.506</b>
<b>Poland</b>	<b>41.616</b>	<b>118.580</b>	<b>282.177</b>
<b>Switzerland</b>	<b>81.601</b>	<b>198.020</b>	<b>404.650</b>
<b>Romania</b>	<b>26.853</b>	<b>82.261</b>	<b>216.518</b>
<b>Bulgaria</b>	<b>108.778</b>	<b>367.060</b>	<b>615.194</b>
<b>Albania</b>	<b>160.891</b>	<b>401.403</b>	<b>736.581</b>

<b>P/L HQ (non-consolidated)</b>	<b>FY15</b>	<b>FY16</b>	<b>FY17</b>
<b>HQ</b>			
Revenue HQ	2.852.888	3.353.071	4.385.753
IP increase	1.571.166	1.850.595	2.120.128
Local subsidies	140.000	350.000	340.000
Other subsidies	412.500	550.000	137.500
Expenses HQ	2.422.445	3.098.713	3.539.342
Depreciation of intangible fixed assets			
PANTHEON depreciation	1.127.915	1.124.111	1.322.647
Equipment depreciation (tangible)	81.280	168.200	191.240
Profit sharing costs	151.849	138.047	295.611
Finance revenue	61.000	40.000	-3.302
Finance cost (interest+bank)	124.000	76.000	66.500
<b>Gross profit HQ</b>	<b>964.788</b>	<b>1.387.119</b>	<b>1.269.129</b>
Tax shield	1.571.166	1.850.595	2.120.128
Profit tax	0	0	0
<b>Profit/Loss</b>	<b>964.788</b>	<b>1.387.119</b>	<b>1.269.129</b>
<b>Consolidated</b>			
Consolidated Revenue	6.531.747	8.883.313	11.562.120
Profit/Loss from SUB	62.406	673.080	1.363.873
Consolidated Profit/Loss	1.027.195	2.060.199	2.633.002
Minority owners share from SUB	-4.785	75.810	214.608

Obvestilo bo objavljeno na SEO-net in spletnih straneh DATALAB.

Lojze Zajc, predsednik

Andrej Mertelj, član

Nedim Pašić, član